

East Bay commercial real estate developers

Ranked by total square feet developed in the East Bay in 2004

Originally published September 2, 2005

Rank	Rank last year	Name Address/Phone Web site	Total square feet developed in 2004: East Bay Companywide	Total no. of East Bay commercial projects completed in 2004	Notable East Bay projects	Fields of work	Top East Bay executive Title
1	1	Buzz Dates Cos. 8615 Elder Creek Road Sacramento 95828, 916-381-3600 www.buzzdates.com	600,000 2.6 million	1	2041 Cessna Drive (Vacaville)	Industrial, land, office, retail	Kevin Ramos Partner
2	6	Blake Hunt Ventures Inc. 411 Hartz Ave., Suite 200 Danville 94526, 925-314-2700 www.blakehunt.com	590,000 970,000	5	Emerald Place (Dublin), Rose Garden (Danville)	Mixed-use, retail	Jerry Hunt President
3	2	Wareham Development 1120 Nye St., Suite 400 San Rafael 94901, 415-457-4964 www.warehamdevelopment.com	460,000 560,000	1	EmeryStation East (Emeryville), Garr Building (Berkeley)	Condominiums, industrial, laboratories, office, retail	Richard Robbins President
4	Not listed	Pegasus Group 1148 Alpine Road Walnut Creek 94596, 925-830-0810 www.pegasusgroup.net	382,000 737,000	3	Central Self-Storage (Lafayette)	Land, self-storage	Bob Dailey, Tim Davis Partners
5	Not listed	SRM Associates 1851 Harbor Bay Parkway Alameda 94502, 510-864-5308 www.srmassociates.com	350,000 350,000	2	The Waterfront at Harbor Bay Business Park (Alameda)	Green development, industrial, land, office	Steve Mecklesael, Scott Newman Principals
6	Not listed	AMB Property Corp. Pier 1, Bay 1 San Francisco 94111, 415-394-9000 www.amb.com	227,419 2.1 million	8	Central Business Park (Union City)	Industrial	John Rossi Senior Vice President, Regional Manager
7	Not listed	Legacy Partners Commercial Inc. 4000 E. Third Ave., Suite 600 Foster City 94404, 650-571-2200 www.legacypartners.com	156,000 696,361	0	Regatta Business Center (Richmond), San Leandro Business Park (San Leandro)	Apartments, industrial, land, office, R&D	Debra Smith Executive Vice President
8	4	Balch Enterprises Inc. 30960 Huntwood Ave. Hayward 94544, 510-429-9400 www.balchenterprises.com	151,446 151,446	5	Cornerstone Fellowship Church (Livermore)	Industrial, land, office	Jack Balch President
9	8	Ellis Partners LLC 111 Sutter St., Suite 800 San Francisco 94104, 415-391-9800 www.ellispartners.com	106,000 WND	1	EmeryTech (Emeryville), Jack London Square (Oakland)	Industrial, mixed-use, office, retail	Jim Ellis Principal
10	Not listed	The Wiseman Co. 1 Harbor Center, Suite 290 Suisun City 94585, 707-427-1212 www.wisemanco.com	40,000 40,000	1	One Harbor Center (Suisun City), Green Valley Executive Center (Fairfield)	Office	Doyle Wiseman CEO



This list was compiled from a survey of commercial real estate developers who developed properties in Alameda, Contra Costa and Solano counties in 2004. Developers that did not provide East Bay square footage information are not listed. WND = Would Not Disclose